

A FRESH AND FROZEN FOOD TRADING COMPANY



*Connecting
Worldwide markets*

≡ Trademark of the spanish company Gallus Consulting SL



Our main focus is to connect **Worldwide Markets**

WORLDTRAKERS was created in October 2010 by a professional and creative team with the goal of offering innovative solutions to a changing market. We specialize in the **international trade of fresh and frozen poultry, pork, beef, fish and seafood**, with strong presence in the European market, as well as the Asian and African markets. Our aim is to provide high quality products and an excellent, completely integrated pack of services for our customers.

Each of our commercial specialists is focused on his own group of products, which allows us to guarantee a high quality consultancy team. Counting on five expert service departments, we:

ABOUT **OUR BUSINESS**

- Assist our clients to find the products and markets that best respond to their objectives.
- Make sure the quality of the merchandise is certified.
- Handle all the specific documentation.
- Find reliable logistic solutions.



The origin of "TRAKER"

"Traker" combines two agents of the commercial circuit: TRADER and BROKER. We believe that unifying the best qualities of each is the solution to handling actual market conditions. Our team functions in a versatile manner unifying different components of the market to achieve integrated, flexible and responsible solutions.



About our Company Services

Sales

Over the years we have established a strong and extensive network of clients throughout the European Union, specifically in Romania, Croatia, Bulgaria, Czech Republic, France and Spain. We also have business partners in Asia, New Zealand and Africa.

Purchases

We work with major producers in Europe, South America, Asia, Canada and Africa and we have a precise understanding of their products, packaging process and cold-store loading system. Based on our close communication with production plants, we plan production volumes and identify the best export destinations for their products.

Market research

Our partners benefit from custom made consultancy based on their business needs and requirements. Our team provide updated market research and guidance towards purchasing or sales options in order for them to make the best decision for their business.

Operations

Our Operational Department takes in orders, ensures the quality of the merchandise is certified, handles all the necessary documentation (Waybills, CMR, BL, health certificates etc.), manages the customs clearance, and thus it guarantees a safe and satisfying commercial operation. It supervises the entire commercial operation and intervenes in solving any problems that may arise along the process.

Logistics

Including overland, air and sea transportation, we work with an extensive professional logistic network in the E.U. and around the globe, in order to provide door to door service to our partners. Our Logistics Department, specialized in temperature controlled deliveries, carefully supervises each shipment from cold-store loading to delivery destination, while providing updated information.



Business Figures

5

Continents

25

Countries

+120

Partners

+730

Transactions / year

+12850

Tons / year

OUR CLIENTS



Retail Companies



Wholesale Distribution Centers



Processing & Packing Factories



Food Service

“ ***A company that responds to the requirements of today's market and anticipates the futures ones.*** ”

OUR PRODUCTS



Poultry



Chicken



Turkey



Hen



Eggs



Duck



Goose



Pork



Pork



Sow



Fish and Seafood



Fish

Pelagic | White Fish | Fresh Water & Aquaculture Fish



Seafood



Elaborated products



POULTRY

Chicken (white &/ yellow skin)

Wings

3 Joints

Specifications: A grade, B grade, skin on, bone in
Packing: polyblock, cartons, bags

2 Joints

Specifications: A grade, B grade, skin on, bone in
Packing: polyblock, cartons, bags

Tip

Specifications: A grade, B grade, skin on, bone in
Packing: polyblock, cartons, bags

Prime

Specifications: A grade, B grade, skin on, bone in
Packing: polyblock, cartons, bags

Mid

Specifications: A grade, B grade, skin on, bone in
Packing: polyblock, cartons, bags

Tulip

Specifications: A grade, B grade, skin on, bone in
Packing: polyblock, cartons, bags

Origin: Poland, Germany, Spain, France, Netherlands, Belgium, Romania, Ukraine

Fresh/ Block frozen/ IQF



Offals

Livers, Gizzards, Hearts

Specifications: A grade
Packing: polyblock, vacuum bags

Origin: Spain, Portugal, Poland, Germany, Brazil

Block frozen

Breasts

Filletts

Specifications: halal, inner on/off, (UN)calibrated

Packing: cartons, MAP, IVP, polyblock, bags, vacuum bags

Caps

Specifications: with bone and skin
Packing: bulk in cartons

Inners

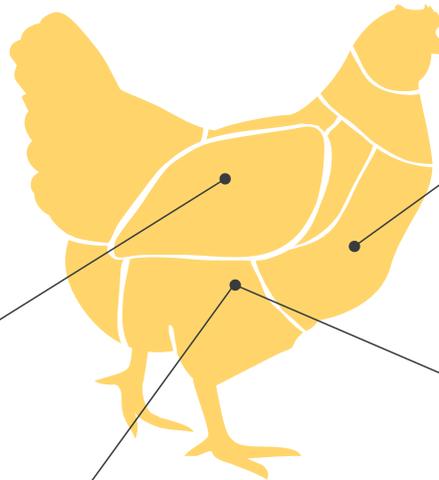
Specifications: tendon on/off
Packing: polyblock, cartons, bags

Trimmings

Specifications: from breast, inners
Packing: polyblock, cartons

Origin: Spain, Poland, Romania, Slovakia, Hungary, Ukraine, Brazil, Denmark, Netherlands, Lithuania

Fresh/ Block frozen/ IQF



Legs bone in

Legs oyster cut

Specifications: (UN)calibrated
Packing: cartons, bags

Leg Quarters

Specifications: A/B grade, (UN)calibrated
Packing: cartons, bags

Drumsticks

Specifications: standard/ jumbo sizes, A/B grade, (UN)calibrated, hock on/off
Packing: cartons, bags, MAP

Thighs oyster cut

Specifications: (UN)calibrated
Packing: cartons, bags

Thighs oyster with backbone

Specifications: (UN)calibrated
Packing: cartons, bags

Origin: Germany, Netherlands, Belgium, Spain, Poland, Ukraine, Romania, France, United Kingdom

Fresh/ Block frozen/ IQF

Legs boneless

Leg meat

Specifications: skinless/ skin on
Packing: polyblock, cartons, MAP

Thighs meat

Specifications: skinless/ skin on
Packing: polyblock, cartons, MAP

Drumstick s meat

Specifications: skinless/ skin on
Packing: polyblock, cartons, MAP

Origin: Spain, Poland, Romania, Germany, Slovenia

Fresh/ Block frozen/ IQF

Whole Chicken

Whole Chicken

Specifications: Halal, A/B grade
Packing: bulk in cartons

Grillers

Specifications: (UN)calibrated, A/B grade, with/ without neck
Packing: cartons, IVP, IWP

Origin: Hungary, Spain, Poland, Romania, Germany

Fresh/ Block frozen



POULTRY

Turkey (male / female)

Wings

3 Joints

Specifications: bone in, skin on
Packing: cartons

2 Joints

Specifications: bone in, skin on
Packing: cartons

Tip

Specifications: bone in, skin on
Packing: cartons

Prime

Specifications: bone in/ boneless
Packing: cartons, polyblock

Mid

Specifications: bone in/ boneless
Packing: cartons, polyblock

Origin: Spain, Poland, Germany, United Kingdom

Block frozen



Offals

Livers, Gizzards

Specifications: polyblock
Packing: polyblock, cartons

Origin: Spain, Poland, Ukraine

Block frozen

Breasts

Filletts

Specifications: A grade
Packing: vacuum, cartons

Origin: Germany, Poland, Spain, Romania

Fresh/ Block frozen

Legs

Thighs

Specifications: boneless, skinless, skin on
Packing: vacuum, cartons

Legs

Specifications: A grade
Packing: cartons

Drumsticks

Specifications: A grade
Packing: cartons

Origin: Spain, Poland, Hungary, United Kingdom, Germany, Poland, Ukraine, Romania

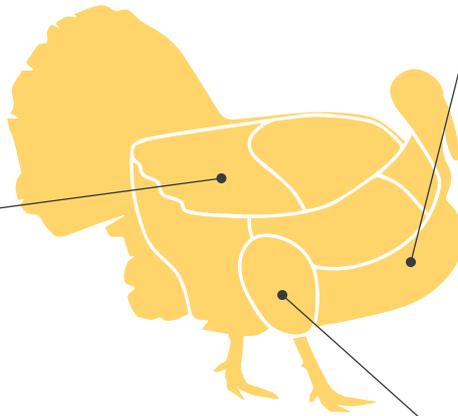
Fresh/ Block frozen

Whole Turkey

Specifications: baby turkey
Packing: IWP, cartons

Origin: Poland

Block frozen



Hen & Eggs



Eggs

Fresh - Human consumption and industry use

Sizes: M, S, L

Color: white, brown

Packing: loose on cartons, on tray

Liquid: whole, yolk, white

Packing: bottles 1kg, 2kg, jerrycans

Origin: France, Poland, Spain, Romania

Whole Hen

Specifications: from Light, Heavy
Packing: cartons

Origin: Spain, Poland, Romania, Portugal, Greece

Block frozen/ IQF

Wings

Specifications: from Light, Heavy
Packing: cartons

Origin: Spain, Poland, Portugal, Greece

Block frozen/ IQF

Breasts

Filletts

Specifications: from Light, Heavy
Packing: cartons

Origin: Spain, Poland, Romania

Block frozen/ IQF

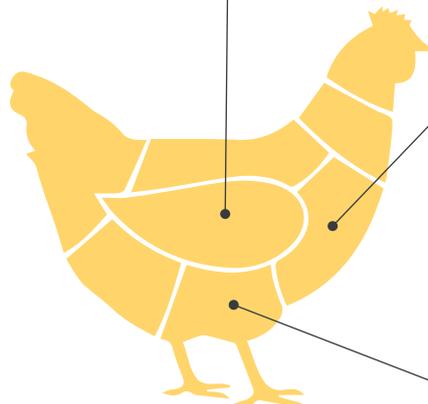
Legs

Leg Quarters

Specifications: from Light, Heavy
Packing: cartons

Origin: Spain, Poland, Romania, Portugal, Greece

Block frozen/ IQF





POULTRY

Duck (Barberie, Pekin, Moulard)

Wings

Specifications: 3 Joints, Prime Wings/ Drumette
Packing: polyblock, cartons

Origin: Portugal, Hungary, United Kingdom, Bulgaria, Poland
Frozen

Skins & Fats

Fats
Specifications: inners, Melted

Origin: Hungary, Bulgaria, Germany
Frozen

Whole Duck

Specifications: Calibrated
Packing: IWP, cartons

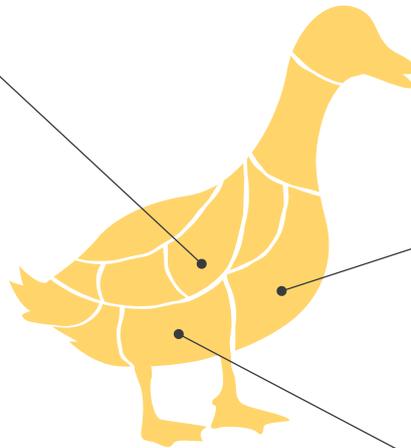
Origin: Hungary, Bulgaria, Poland
Frozen

Offals

Livers
Specifications: fatty
Packing: IVP, cartons

Gizzards
Specifications: butterfly, lobe cut
Packing: polyblock

Origin: Portugal, Hungary, Poland, Bulgaria
Frozen



Breasts

Specifications: (UN)calibrated, skinless, skin on
Packing: IVP, cartons

Origin: Hungary, Bulgaria, Poland, Ukraine
Frozen

Legs

Specifications: (UN)calibrated
Packing: bags, cartons

Origin: Hungary, Bulgaria, Poland, Ukraine
Frozen

Goose

Skins & Fats

Fats
Specifications: Melted
Packing: cartons

Skin
Packing: polyblock

Origin: Poland, Germany, Hungary
Frozen

Offals

Livers

Origin: Poland, Hungary
Frozen

Breasts

Breast
Specifications: (UN)calibrated
Packing: bulk, vacuum

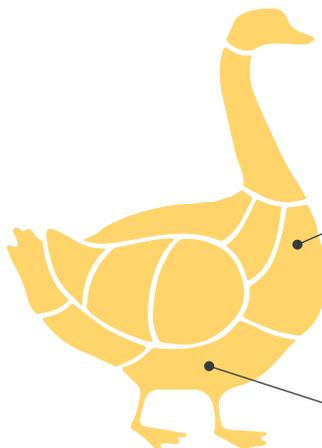
Breast Caps
Specifications: A, B grade

Origin: Poland, Hungary
Frozen

Whole Goose

Specifications: with/ without giblets
Packing: IWP

Origin: Poland, Hungary
Frozen



Legs

Packing: bulk, vacuum

Origin: Poland, Hungary
Frozen



PORK & SOW

Sow

Trimmings

Packing: polyblock

Origin: Spain, Germany

Loin ribs

Packing: polyblock/ cartons

Origin: Poland, Germany

Belly ribs

Packing: polyblock/ cartons

Origin: Germany

Frozen

Jowl

Specifications: rind on, rind off, with/ without control cut

Packing: polyblock/ cartons

Origin: Hungary, Spain, Germany, Belgium, Netherlands, Poland

Primal cuts

Sides & Trimmings

Pork sides

Specifications: E Grade, S Grade EEC cut

Packing: hooks

Pork trimmings

Specifications: 70/30, 80/20, 90/10, 95/15, head trimmings

Packing: ivp/ iwp, cartons/ jumbo, vacuum/ polyblock

Origins: Spain, Belgium, Netherlands, Hungary, Germany, Poland

Fresh/ primal cuts

Shoulder

Fore-end

Packing: hooks/ jumbo

Shoulder 4d

Packing: iwp/ ivp/ polyblock, cartons/ jumbo

Shank meat

Specifications: boneless

Packing: polyblock

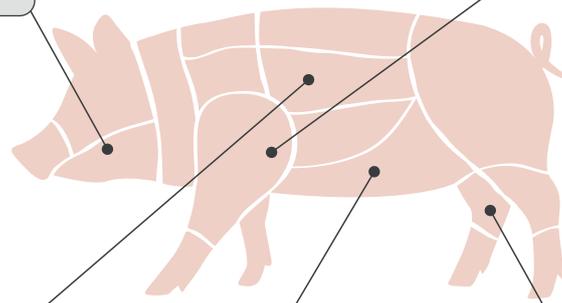
Collars

Specifications: boneless, bone in, straight cut, catalan cut

Packing: iwp/ ivp/ polyblock, cartons/ jumbo

Origin: Spain, Belgium, Netherlands, Hungary, Germany, Poland, Ireland, United Kingdom

Fresh/ primal cuts



Loin

Loin

Specifications: boneless, bone in, chain off

Packing: iwp/ ivp/ polyblock, cartons/ jumbo

Loin ribs

Packing: polyblock/ cartons

Origin: Hungary, Spain, Germany, Belgium, Netherlands, Poland

Fresh/ primal cuts

Belly

Belly

Specifications: A grade, B grade, rind on/ rindless, dely belly

Packing: polyblock

Belly stripes/flanks

Specifications: 60/40, rind on/ rindless

Packing: polyblock/ cartons

Origin: Poland, Spain, Germany, Hungary, Belgium, Netherlands

Primal cuts

Leg

Leg 4d

Packing: iwp/ ivp/ polyblock, cartons/ jumbo

Leg bone in

Specifications: round cut/ straight cut/ without foot

Packing: hooks/ jumbo

Origin: Spain, Belgium, Netherlands, Hungary, Germany, Poland

Fresh/ primal cuts

By Products

Rind

Specifications: back rind, belly rind, defeated

Packing: polyblock

Origin: Hungary, Spain, Belgium, Poland

Hind feet

Specifications: long cut/ short cut

Packing: cartons

Origin: Poland, Spain, Germany, Belgium

Pork tails + tailbone

Packing: cartons

Origin: Poland, Spain, Germany, Belgium

Front feet

Specifications: long cut/ short cut

Packing: cartons

Origin: Poland, Spain, Germany, Belgium

Riblets

Specifications: shaved/ semi meaty, meaty

Packing: polyblock/ cartons

Origin: Poland, Germany

Pork neckbones

Packing: polyblock/ cartons

Origin: Spain, Hungary, Germany, Poland

Pork fat

Specifications: backfat, cutting fat, rind on/ rindless

Packing: polyblock

Origin: Spain, Poland, Germany, Italy, Belgium

Organs

Specifications: liver, kidney, heart, spleen

Packing: polyblock/ cartons

Origin: Germany, Poland, Spain, Hungary, Netherlands, Belgium



FISH & SEAFOOD

Pelagic

Atlantic Mackerel

Scientific name: scomber scombrus
Specifications: WR, HG, Fillets
Packing: IQF, Block

Origins: Norway, United Kingdom, Faroe Islands, Spain, Greenland

Baltic Herring

Scientific name: clupea harengus membras
Specifications: WR, HGT
Packing: IQF, block

Origins: Poland, Latvia, Estonia

Blue Whiting

Scientific name: micromesistius australis/ South Atlantic micromesistius poutassou/ North Atlantic
Specifications: HGT, WR
Packing: Interleaved, block

Origins: New Zealand, Spain, United Kingdom

Atlantic Herring

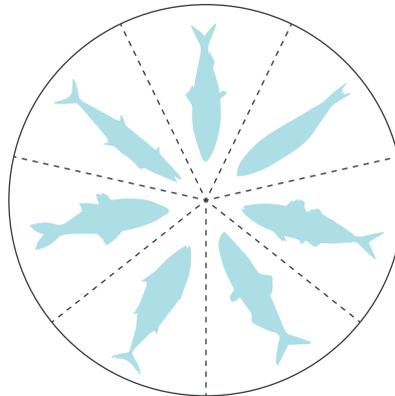
Scientific name: clupea harengus
Specifications: WR, HG, Fillets
Packing: Block

Origins: Norway, United Kingdom, Faroe Islands, Greenland

Colias Mackerel

Scientific name: scomber japonicus
Specifications: WR, HG, HGT
Packing: IQF, block

Origins: Spain, Morocco



Horse Mackerel

Scientific name: trachurus trachurus
Specifications: WR
Packing: IQF, block

Origins: Spain

Sprat

Scientific name: sprattus sprattus
Specifications: WR
Packing: IQF, block

Origins: Poland, Latvia, Estonia

White Fish

Cod

Scientific name: gadus morhua
Specifications: HG, Fillets, Loins
Packing: block

Origins: Norway

Hake

Scientific name:
• merluccius hubbsi / South Atlantic
• merluccius productus / North Pacific
• merluccius capensis / South Atlantic
• merluccius merluccius / North Atlantic
Specifications: HG / HGT / Fillets / Trimmings
Packing: IQF, block, interleaved

Origins: Spain, Argentina, USA, Canada

Grenadier

Scientific name: coelorinchus fasciatus
Specifications: HGT
Packing: block, interleaved

Origins: Spain, Argentina

Hoki

Scientific name: macruronus magellanicus
Specifications: HGT / Fillets
Packing: block, interleaved

Origins: Spain, Argentina

APO

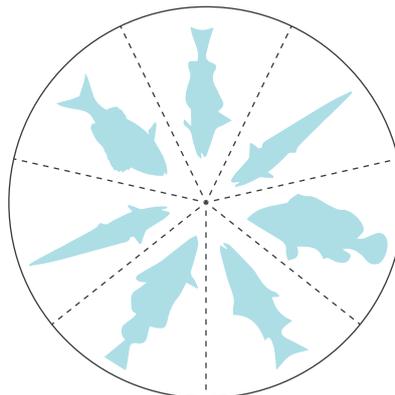
Scientific name: theragra chalcogramma
Specifications: HG
Packing: IQF, block

Origins: USA, Canada

Notothenia

Scientific name: patagonotothen ramsayi
Specifications: HGT
Packing: block, interleaved

Origins: Spain, Argentina



Saithe

Scientific name: pollachius virens
Specifications: HOG / HG / Fillets
Packing: block

Origins: Norway, Faroe Islands, Greenland



FISH & SEAFOOD

Fresh Water & Aquaculture Fish

Trout

Scientific name: oncorhynchus mykiss
Specifications: HOG/ Fillets
Packing: IQF, block

Origins: Greece, Turkey, Spain

Seabream

Scientific name: sparus aurata
Specifications: HOG/ HGT/ Fillets
Packing: IQF, block

Origins: Greece, Turkey

Seabass

Scientific name: dicentrarchus labrax
Specifications: HOG/ HGT/ Fillets
Packing: IQF, block

Origins: Greece, Turkey

Pangasius

Scientific name: pangasius hypophthalmus
Specifications: HOG/ HG/ Fillets/
Portions/ Steaks/ Skewers
Packing: IQF, block

Origins: Vietnam

Nile Perch

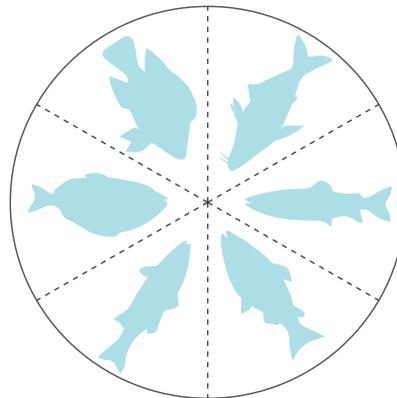
Scientific name: lates niloticus
Specifications: HOG/ HG/ Fillets/
Portions/ Steaks
Packing: IQF, block

Origins: Tanzania, Uganda, Nigeria

Salmon

Scientific name: salmo salar
oncorhynchus tshawytscha (Chinook)
oncorhynchus kisutch (Coho)
oncorhynchus keta (Chum)
oncorhynchus gorbusha (Pink)
oncorhynchus nerka (Sockeye)
Specifications: WR/ HOG/ Fillets/
Portions/ Steaks/ Trimmings/ Heads/
Backbones
Packing: IQF, block

Origins: Norway, Canada



Seafood

Mussels

Scientific name: mytilus galloprovincialis
mytilus chilensis
perna canaliculus
Specifications: WR, meat
Packing: IQF

Origins: Spain, Chile, NZ

Cuttlefish

Scientific name: sepia
Specifications: WR, cleaned
Packing: IQF, block

Origins: India

Top Shells

Scientific name: rapana venosa
Specifications: WR, meat
Packing: IQF

Origins: Romania, Bulgaria

Octopus

Scientific name: octopus vulgaris
Specifications: WR, cleaned
Packing: IQF, block

Origins: Morocco, Indonesia

Shrimps

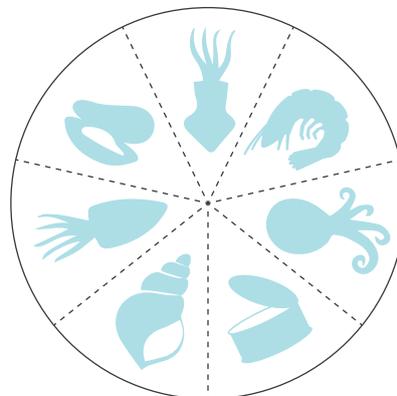
Scientific name:
pleoticus mueleri
penaeus monodon
litopenaeus vannamei
parapenaeopsis styliifera
Specifications: HOSO/ HLSO/ PD/ PUD
Packing: IQF, semi-IQF, block

Origins: Argentina, India, Vietnam

Squid

Scientific name:
illex argentinus
illex illecebrosus
lolligo squid
Specifications: WR/ Tubes/ Rings/
Tentacles
Packing: IQF, block

Origins: Argentina, South Africa, India



Elaborated products

Smoked · Breaded · Marinated · Salted · Cooked · Canned



Our Partners Network

Worldtrakers was build and grown every year together with our partners, which is why our main objective is to establish respectful and long lasting relationships, and thus continue to deliver an exceptional level of service.

Clients: Romania, France, Spain, Hungary, Bulgaria, Czech Republic, Greece, Croatia, Moldavia, Poland, Vietnam, Morocco, Slovakia, Ireland, Italy, Malta and South Africa.

Suppliers: Romania, Bulgaria, Spain, Poland, Ireland, Chile, Argentina, Morocco, Vietnam, Tanzania, Uganda, Nigeria, Norway, Canada, Turkey, Greece, Faroe Islands, Greenland, United States, Morocco, United Kingdom, Slovakia, Ukraine, Germany, Netherlands, Belgium, Portugal, Brazil and Lithuania.



Collaboration Details & Terms

Sanitary Registration Number: 40.065776/ V

DUNS Registration: 46-614-5640

Commercial Credit Insurance: Atradius/ Crédito y Caución España

Source: Plants approved for client´s destination market

Quality & Packing: According to international and local legislation. Through our local agents we can inspect the products in origin.

Labeling: According to international & local destination market

Minimum quantity/order: From 1 pallet to 20 tons, depending on the product and origin

INCOTERMS 2010: EXW, FCA, DDP, CFR (always looking to deliver the product to the customer's warehouse, or as close as possible)

Payment terms: Upon client's needs: Prepaid, Factoring, LC, Credit based on coverage insurance.

Worldtrakers - Trademark of Gallus Consulting SL

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